



Varaha Systems Serves iPhones with Blackberrys

uMobility expands support for Apple's iPhone™ and introduces RIM's Blackberry™ FMC

DALLAS, TX, November 12, 2009 – Varaha Systems, Inc., a leading provider of fixed-mobile convergence (FMC) solutions, announced today that Varaha's uMobility™ solution is available for Apple's iPhone™ and RIM's Blackberry™ smart phones.

“Varaha's unique, patented architecture provides its enterprise and service provider customers with many compelling advantages, including support for session hand-off between Wi-Fi and all types of cellular networks” said Prasad Govindarajan, CTO, Varaha Systems. “While industry analysts have noted concerns about the iPhone's ability to support advanced FMC features, uMobility's unique architecture now delivers the first comprehensive FMC iPhone solution, including full support for session hand-off.

Recent research shows that nearly 45% of businesses that have not adopted the iPhone in their enterprise operations intend to do so within the next year. “Varaha's announcement means iPhone users can now get the same enterprise feature functionality as any other smart phone platform,” said Patrick Aland, CCIE, Technology Manager - Unified Communications at Coleman Technologies. “This will serve to accelerate Coleman's efforts in delivering unified communications solutions to our growing client base”.

The iPhone's™ and Blackberry's™ worldwide share has passed the 30% mark and in the U.S. these two device families represent nearly 75% of all sales of smart phones. So it is no surprise that with the addition of uMobility's support for RIM's Blackberry line, Varaha now supports virtually all commercially available dual mode smart phones. The company is preparing for an Android release early next year.

With RIM's enduring market presence, Blackberry™ deployments include a vast majority of single mode devices (those that speak cellular only) while the composite of new device sales has flipped to a strong mix of dual mode (Wi-Fi and cellular) devices. With this announcement, Varaha is unveiling both support for single mode (e.g., Curve 83XX, Pearl 81XX) and dual mode Blackberrys (e.g., Bold, 8900, 85X0 etc.).

“Regardless of whether the user's Blackberry™ is single or dual mode, the Blackberry™ becomes a card carrying member of the enterprise's 4-digit dialing community” said Ed Cox, VP of Marketing and Carrier Sales. “With dual mode support, the Blackberry™ community gains complete mobilization of the end user's work environment through better in-building coverage, paid for by the cost savings of using the best network available regardless of the user's location,” added Jerry Lucas, VP of Enterprise Sales.



Varaha will be displaying its complete product line at Interop next week, November 16-20, 2009 (Jacob Javits Convention Center, New York) from the Cisco Partner Pavilion, located in booth #221.

About Varaha Systems

Varaha Systems is a leading provider of FMC (fixed-mobile convergence) solutions for carrier and enterprise networks. Varaha's patented and comprehensive uMobility solution ensures superior voice quality through its Service Quality Aware (SQA) software architecture, seamless network hand-offs and network security along with a rich set of mobile capabilities. Varaha is headquartered in Dallas, TX with sales and development centers in three continents. Learn more about Varaha Systems by visiting www.varaha.com.

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